

February 8, 2011

## APPROVED CONTINUING EDUCATION (CE) COURSES

OCTOBER 1, 2010 - SEPTEMBER 30, 2012

Note: This list is current only to the above referenced date. The below courses are listed alphabetically via it's provider. It is continually updated as new courses are approved or renewed.

Please contact the provider for course schedules.

All courses taught in the State of Alabama must be approved by the Alabama Real Estate Appraisers Board, for the student to receive credit by the Board for licensure or continuing education for the course.

USPAP-Uniform Standards of Professional Appraisal Practice

### AL Manufactured Housing Association

7245 Halcyon Summit Dr. / Montgomery, AL 36124

p# 334-244-7828

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
Real Property Manufactured Housing Course	Steve Morgan	Classroom	21

### Allied Business Schools Inc.

22952 Alcalde Dr., Laguna Hills, Ca

www.alliedschools.com

Eric Lacy @ P# 949-598-0875 / E: eLacy@alliedschools.com

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
2010-2011 7 hour National USPAP Update	Roy Bottger	Online	7
Appraiser's Guide To Property Management	Roy Bottger	Online	15
Appraiser's Guide To Real Estate Law	Roy Bottger	Online	15
Appraiser's Guide To Real Estate Principles	Roy Bottger	Online	15

### American Society of Farm Managers & Rural Appraisers Inc.

P# 303-692-1222 / www.asfmra.org

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
2010-2011 National USPAP Update Course	Mark Lewis	Classroom	7
All Topo Maps-General Software Training	Mike Johnson	Classroom	8
Computer Plotting Legal Description for the Layman	Mike Johnson	Classroom	8
Non Real Property Collateral	Richard Gilmore	Classroom	11
Timber Property Valuation	Scott Seely	Classroom	8
Understanding Conservation Easement Valuation	Scott Seely	Classroom	7

## Appraisal Institute - Alabama Chapter

270 Doug Baker Blvd. Ste. 700-354, AL

Pam Paulk @ P# 205-835-0808 / pampaulk@aiaalabama.com

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
2010-11 7hr USPAP Update	Mark Smeltzer	Classroom	7
Appraisal Curriculum Overview Day 1	Kenneth Foltz	Classroom	8
Appraisal Curriculum Overview Day 1 & 2	Kenneth Foltz	Classroom	7
Appraisal Review Seminar-General	Vince Dowling	Classroom	7
Attacking & Defending an Appraisal in Litigation	Ted Whitmer	Classroom	15
Whatever Happened to Quality Assurance in Residential Appraisals: Avoidin Mark Smeltzer		Classroom	7

## Appraisal Institute - National

www.appraisalinstitute.org

Mary Leitelt @ P# 312-335-4100

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
2010-11 7-hour National USPAP Equivalent Course	Craig Harrington	Online	7
2010-2011 7 hour National USPAP Update Course	Stephen Wagner	Classroom	7
Advanced Concepts & Case Studies	Larry Wright	Classroom	38
Advanced Income Capitalization	Harry Holzhauer	Classroom	33
Advanced Internet Search Strategies	Jim Amarin	Online	7
Advanced Market Analysis and Highest & Best Use	Robert Dunham	Classroom	33
Advanced Spreadsheet Modeling for Valuation Applications	Jim Amarin	Classroom	14
An Introduction to Valuing Green Commercial Buildings	Alan Simmons	Online	7
An Introduction to Valuing Green Commercial Buildings	Alan Simmons	Classroom	7
Analyzing Distressed Real Estate	William Anglyn	Online	4
Analyzing Operating Expenses	William Anglyn	Online	7
Analyzing Tenant Credit Risk and Commercial Lease Analysis	Jeffrey Miller	Classroom	7
Analyzing the Effects of Environmental Contamination on Real Property	Thomas Jackson	Classroom	7
Appraisal Challenges Declining Market & Sales Concessions	Marc Rattermann	Classroom	7
Appraisal Curriculum Overview-General	Richard Parli	Classroom	15
Appraisal Curriculum Overview-General	Mark Rattermann	Online	7
Appraisal Curriculum Overview-Residential	Mark Rattermann	Online	8
Appraisal Curriculum Overview-Residential	Joseph Magdziarz	Classroom	8
Appraisal of Nursing Facilities	James Tellatin	Online	9
Appraising Convenience Stores	Robert Bainbridge	Online	7
Appraising Distressed Commercial Real Estate	William Anglyn	Classroom	7
Appraising from Blueprints & Specifications	Winfield Cooper	Online	7
Appraising Historic Preservation Easements	Richard Roddewig	Classroom	21
Appraising Manufactured Housing	Richard Heyn	Online	7
Business Practice and Ethics	Stephanie Coleman	Classroom	5
Business Practice and Ethics	J. Carl Schultz	Online	5

<b>Case Studies in Appraising Green Residential Buildings</b>	Sandra Adomatis	Classroom	<b>8</b>
<b>Commercial Appraisal Engagement &amp; Review Seminar For Bankers &amp; Appraisers</b>	Nikki Griffith	Classroom	<b>7</b>
<b>Condemnation Appraising: Principles &amp; Apps</b>	Roscoe Shiplett	Classroom	<b>22</b>
<b>Condominiums, Co-Op's &amp; PUD's</b>	Alan Simmons	Online	<b>7</b>
<b>Cool Tools: New Tech for RE Appraisers</b>	Wayne Pugh	Online	<b>7</b>
<b>Data Verification Methods</b>	Alan Simmons	Online	<b>5</b>
<b>Eminent Domain &amp; Condemnation</b>	John Underwood	Online	<b>7</b>
<b>Feasibility, Market, Value, Investment Timing:Option Value</b>	Kenneth Lusht	Online	<b>7</b>
<b>Forecasting Revenue</b>	William Anglyn	Online	<b>7</b>
<b>General Demonstration Appraisal Report Writing Seminar</b>	George Mann	Classroom	<b>7</b>
<b>GIS: The Novice Case Study</b>	George Dell	Online	<b>7</b>
<b>GIS: The Executive Overview</b>	Larry Wright	Online	<b>7</b>
<b>GIS: The Building Case Study</b>	George Dell	Online	<b>21</b>
<b>Introduction to Conservation Easement Valuation</b>	Frank Harrison	Classroom	<b>7</b>
<b>Introduction to FHA Appraising</b>	Craig Harrington	Classroom	<b>7</b>
<b>Introduction to Green Buildings: Principles &amp; Concepts</b>	Taylor Watkins	Classroom	<b>8</b>
<b>Introduction to Valuation for Financial Reporting</b>	Mr. Lohmeier	Classroom	<b>7</b>
<b>Litigation Appraising: Specialized Topics &amp; Applications</b>	Stephen Roach	Classroom	<b>15</b>
<b>Professionals Guide to the Fannie Mae 2-4 Unit</b>	Arlen Mills	Online	<b>10</b>
<b>Rates &amp; Ratios: Making Sense of GIMS, OARS &amp; DCF</b>	Kenneth Lusht	Online	<b>7</b>
<b>Real Estate Appraisal Operations</b>	Sandra Adomatis	Online	<b>4</b>
<b>REO Appraisal-Appraisal of Residential Property for Foreclosures &amp; Pre-Foreclosures</b>	Mark Smeltzer	Classroom	<b>7</b>
<b>Residential Challenge: Declining Markets &amp; Sales Concessions</b>	Mark Ratterman	Online	<b>7</b>
<b>Residential Design &amp; Functional Utility</b>	Alan Simmons	Online	<b>7</b>
<b>Residential Designs: The Makings of a Good House</b>	Dawn Gennrich	Classroom	<b>7</b>
<b>Residential Property Construction &amp; Inspection</b>	Alan Simmons	Online	<b>7</b>
<b>Reviewing Residential Applications &amp; Using Fannie Mae Form 2000</b>	Mark Ratterman	Online	<b>7</b>
<b>Scope of Work: Expanding your Range of Services</b>	Thomas Kirby	Online	<b>7</b>
<b>Site Use and Valuation Analysis</b>	Arlen Mills	Online	<b>6</b>
<b>Small Hotel/Motel: Limited Service Lodging</b>	David Lennhoff	Online	<b>7</b>
<b>Subdivision Valuation</b>	Don Emerson	Online	<b>7</b>
<b>Subdivision Valuation: A Comprehensive Guide to Valuing Subdivision</b>	Vincent Dowling	Classroom	<b>7</b>
<b>Supervising Appraisal Trainees</b>	Sandra Adomatis	Online	<b>4</b>
<b>The Appraiser As An Expert Witness: Preparation &amp; Testimony</b>	Joseph Magdziarz	Classroom	<b>15</b>
<b>The Discounted Cash Flow Model: Concepts, Issues &amp; Applications</b>	Ken Lusht	Classroom	<b>7</b>
<b>The FHA &amp; The Appraisal Process</b>	Craig Harrington	Online	<b>7</b>
<b>The Professionals Guide to the URAR</b>	Alan Simmons	Online	<b>7</b>
<b>Thinking Outside the Form</b>	Jim Atwood	Classroom	<b>7</b>
<b>Uniform Appraisal Standards for Federal Land Acquisitions</b>	Vincent Dowling	Classroom	<b>16</b>
<b>Using Spreadsheet Programs in Real Estate Appraisals-The Basics</b>	Mark Rattermann	Classroom	<b>7</b>
<b>Using Your HP12C Financial Calculator</b>	Matt Larrabee	Online	<b>7</b>
<b>Valuation of Conservation Easements</b>	Frank Harrison	Classroom	<b>33</b>
<b>Valuation of Green Residential Properties</b>	Alan Simmons	Online	<b>7</b>

<b>Valuation of Green Residential Properties</b>	Alan Simmons	Classroom	<b>7</b>
<b>What Commercial Clients Would Like Appraisers to Know: How to Meet Their Expectations</b>	Jim Amarin	Online	<b>7</b>
<b>Whatever Happened to Quality Assurance in Residential Appraisals</b>	Kathy Coon	Classroom	<b>7</b>

## Appraisal University

603-570-4812 / kevin@appraisaluniversity.com

www.appraisaluniversity.com

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
<b>Practices and Pitfalls for the Residential Appraiser</b>	<b>William Pastuszek</b>	Online	<b>9</b>
<b>Appraising Historic Property</b>	<b>Steven Spangle</b>	Online	<b>7</b>
<b>Practical Application of the Cost Approach</b>	<b>Gregory Accetta</b>	Online	<b>3.5</b>

## Career Webschool

800-860-7479 / appraisal@careerwebschool.com

www.careerwebschool.com

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
<b>2010-2011 7hr National USPAP</b>	<b>AM Black</b>	Online	<b>7</b>
<b>A URAR Form Review</b>	<b>AM Black</b>	Online	<b>7</b>
<b>Appraisal Methods</b>	<b>AM Black</b>	Online	<b>14</b>
<b>Residential Market Analysis and Highest &amp; Best Use</b>	<b>AM Black</b>	Online	<b>14</b>
<b>Residential Report Writing and Case Studies</b>	<b>AM Black</b>	Online	<b>14</b>
<b>Residential Appraiser Site Valuation &amp; Cost Approach</b>	<b>AM Black</b>	Online	<b>14</b>

## CCIM Institute

www.ccim.com

312-321-4504 / Madeline Williams

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
<b>Investment Analysis for Commercial Investment Real Estate</b>	<b>William Moss</b>	Classroom	<b>32</b>

## Cosby Appraisal School

1509 Glenwood Rd., Birmingham, AL

Melissa Cosby @ 205-824-6063

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
<b>Alabama Real Estate Appraisal Law</b>	<b>M. Cosby</b>	<b>Classroom</b>	<b>3.5</b>
<b>FHA / VA Appraiser: Thriving and Surviving</b>	<b>M. Cosby</b>	Classroom	<b>7</b>
<b>Mastering Real Estate Math</b>	<b>M. Cosby</b>	Classroom	<b>7</b>
<b>Relocation Appraisals</b>	<b>M. Cosby</b>	Classroom	<b>7</b>
<b>The Inspection Process</b>	<b>M. Cosby</b>	<b>Classroom</b>	<b>7</b>
<b>2010-2011 USPAP Update</b>	<b>M. Cosby</b>	Classroom	<b>7</b>

**Department of Housing & Urban Development/Federal  
Housing c/o Concentrance Consulting Group**

1220 19th Street NW Ste.502 / Washington, DC 20036

p# 202-223-8877 / p# 800-225-5342 / e: cwelcher@concentrance.com

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
FHA Basics for Appraisers	Marquardt, Hibbert, Middleton, Jefferson	Online	4

**HUD / FHA, Atlanta HOC**

40 Marietta St., Atlanta, GA 30303 / P# 678-732-2161

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
FHA Appraiser Training	Coleman, Melton, Minniefield	Classroom	7

**Equity Valuation Partners (EVP)**

1545 Gulf Shores Pkwy. #121 / Gulf Shores, AL 36542

P# 251-968-9997

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
Appraisal Practice in the Current Regulatory Environment	Andrew Watson	Classroom	7

**JVI-Just Valuation Inc.**

www.jvireo.com / P# 407-531-5333

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
Appraising REO Properties	Robert McKenna	Classroom	7
Introduction to HUD REO Appraisals	Robert McKenna	Online	12
JVI Appraising Residential REO Properties	Robert McKenna	Online	6

**LIA Administrators & Insurance Services**

www.liability.com / P# 800-334-0652

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
Loss Prevention Program for Real Estate Appraisers	Peter Christensen	Classroom	4

# McKissock, LP

www.mckissock.com

info@mckissock.com / P# 800-328-2008

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
2010-11 National USPAP Update Equivalent	Daniel Bradley	Online	7
2010-11 National USPAP Update Equivalent	Tracy Martin	Classroom	7
2-4 Family Finesse	Alan Simmons	Online	7
Ad Valorem Tax Consultation	Richard McKissock	Online	3
Appraising and Analyzing Office Buildings for Mortgage Underwriting	Bruce Coin	Online	7
Appraising and Analyzing Retail Shopping Centers for Mortgage Underwritin	Bruce Coin	Online	7
Appraising Apartments: The Basics	Richard McKissock	Online	7
Appraising FHA Today	Charles Fisher	Online	7
Construction Details & Trends	Alan Simmons	Online	7
Current Issues in Appraising	Richard McKissock	Online	7
Environmental Contamination of Income Properties	Bruce Coin	Online	5
Environmental Issues for Appraisers	Alan Simmons	Online	5
Environmental Pollution and Mold	Richard McKissock	Online	2
ERC: Techniques for Relocation Appraisals	Steve Vehmeier	Classroom	7
Essential Elements of Disclosures & Disclaimers	Daniel Bradley	Online	5
Even Odder: More Oddball Appraisals	Alan Simmons	Online	7
Even Odder: More Oddball Appraisals	Kenneth Guilfoyle	Classroom	7
Fair Housing	Alan Simmons	Online	4
Fannie Mae Form 1004MC, HVCC & More	Lore DeAstra	Online	7
Foundations in Sustainability: Greening the Real Estate & Appraisal Industri	Richard McKissock	Online	7
How to Analyze & Value Income Properties	Bruce Coin	Online	7
HVCC and the Future of Appraising: Taking Back Our Profession!	Steve Vehmeier	Classroom	4
Income Capitalization	Alan Simmons	Online	7
Introduction to Expert Witness Testimony	Steve Vehmeier	Classroom	7
Introduction to Legal Descriptions	Richard McKissock	Online	2
Land and Site Valuation	Alan Simmons	Online	7
Made in America: Appraising Factory Built Housing	Alan Simmons	Online	7
Mortgage Fraud: Protect Yourself	Daniel Bradley	Online	7
Mortgage Fraud: Protect Yourself	Kenneth Guilfoyle	Classroom	7
Private Appraisal Assignments	Charles Fisher	Online	7
Relocation Appraisal is Different	Alan Simmons	Online	7
REO and Foreclosures	Andrew Leirer	Online	5
REO and Short Sale Appraisal Guidelines	Steve Vehmeier	Classroom	4
Residential Market Analysis and Highest & Best Use	Kenneth Guilfoyle	Online	15
Residential Report Writing	Kenneth Guilfoyle	Online	7

<b>Risky Business: Ways to Minimize Your Liability</b>	<b>Alan Simmons</b>	<b>Online</b>	<b>7</b>
<b>Risky Business: Ways to Minimize Your Liability</b>	<b>Steve Vehmeier</b>	<b>Classroom</b>	<b>7</b>
<b>Sales Verification: Principles, Procedures and Case Studies</b>	<b>Paul Lorenzen</b>	<b>Online</b>	<b>7</b>
<b>Sales Verification: Principles, Procedures and Case Studies</b>	<b>Steve Vehmeier</b>	<b>Classroom</b>	<b>7</b>
<b>The Art of Addenda</b>	<b>Richard McKissock</b>	<b>Online</b>	<b>4</b>
<b>The Changing World of FHA Appraising</b>	<b>Steve Vehmeier</b>	<b>Classroom</b>	<b>7</b>
<b>The Cost Approach</b>	<b>Alan Simmons</b>	<b>Online</b>	<b>7</b>
<b>The Dirty Dozen</b>	<b>Richard McKissock</b>	<b>Online</b>	<b>3</b>
<b>The Evolution of Finance and the Mortgage Market</b>	<b>Charles Fisher</b>	<b>Online</b>	<b>4</b>
<b>The Nuts &amp; Bolts of Green Building for Appraisers</b>	<b>Daniel Bradley</b>	<b>Online</b>	<b>3</b>

## USA Center for Real Estate Studies c/o University of South Alabama

f Moran@usouthal.edu / P# 251-460-6735

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
Gulf Coast Commercial Real Estate Summit IV & Market Review	Donald Epley	Classroom	7
Coastal Economy Outlook IV	Donald Epley	Classroom	7

## Van Education Center

www.vaned.com / P# 303-245-0258

<u>Course</u>	<u>Instructor</u>	<u>Delivery Method</u>	<u>Hours</u>
7 Hour USPAP	Burton Lee	Online	7